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PLEASE DO NOT CONTACT
DIRECTLY THE PERSON WHO
WROTE THIS LETTER. FOR
FURTHER INFORMATION, CON-
TACT SUCCESS MOTIVATION
INSTITUTE, INC.

DELAWARE CHIROPRACTIC HEALTH CENTER

James J. McCready, D.C.
Kenneth E. deGroot, D.C.

CHIROPRACTOR GETS "IN-LINE" WITH SMI PROGRAM

SCI and ASSOCIATES
Distributor for SMI

Attn: C.P. Ganatra

Dear Mr. Ganatra:

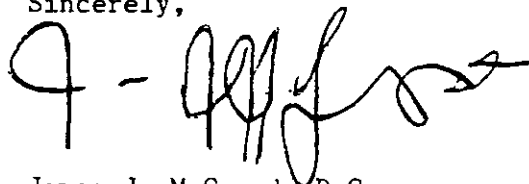
Thank you for getting me started on "Dynamics of Goal Setting" program in 1985. I am still going through that material.

The stuff really works. Since my starting with SMI, I have increased the staff by 5 times. I have moved into a bigger office from 1250 square feet to 3800 square feet. I have increased my income by 5 times.

I think I would not be where I am without SMI. My vision has expanded; also, I am not afraid to invest anymore because I know I can not get dividends without investing first.

I thank you for help.

Sincerely,



James J. McCready, D.C.

JMcC/psb

1. Increases staff by 5 times
2. Increases income by 5 times
3. Moves into a bigger office

