

# COLDWELL BANKER PREVIEWS *International.*

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To Whom It May Concern:

I purchased the "**Dynamics of Personal Goal Setting**" program five months ago. In the past I have found it difficult to focus fully on goals and objectives which I have set for myself. However I find the accountability strategies in this program very easy to use. The best part is these methods really work for me.

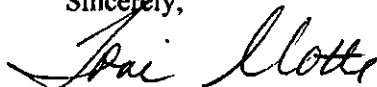
What I find to be additionally attractive about the program is that it encompasses different areas of focus such as business, career, financial, family, and personal. It has helped me to balance my busy schedule and spend more time with my family. The program has given me the courage to focus on personal goals which were previously neglected such as finding a larger home for my family. As a real estate agent I find these ideal homes for clients all of the time. Now I'm taking the necessary steps to accomplish something important for my family and myself.

Focusing on different areas of my life has helped create a new balance in my life. As far as my business, I can honestly make the claim that I am definitely working smarter. This has enabled me to open five new escrows in six weeks. Obviously these new sales are an example of being able to narrow in on exactly what clients are looking for.

I am so thrilled with this personal planning system that I have recently purchased the **Makings of A Champion** program for my 11-year old daughter. I believe this will greatly help her in school by creating balance with her expanding activities.

Thank you so much SMI.

Sincerely,



Toni Motte  
Buyer's Specialist

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