

BURNS CHIROPRACTIC CLINIC

BRIAN D. BURNS, D.C.



300% INCREASE IN INCOME

STUART LINDNER
5000 Lakewood Dr.
Waco, Texas 76714

DEAR STUART,

I just wanted to bring you up to date as to some of my accomplishments since using the SMI SUCCESS PLANNER for the last two years. The most dramatic accomplishment has been my 200% increase in business, with a corresponding 300% increase in personal income.

That increase came about largely because I recently opened up a second office, despite the warnings of others around me. Within 8 months my second office was making a profit. The "experts" I consulted said that it would take me at least two years to make a profit.

Because I had crystallized my thinking, I have been able to pay for all of my equipment. That means in approximately two years I have paid for almost \$100,000 in equipment, and recently I completely furnished both of my offices with new carpeting, drapes, and a sound system.

The results in my time management area have been astounding. I have doubled the number of patients I see a day, because of my new equipment and a definite plan for working with my patients.

I attribute 60% to 70% of my business accomplishments to you and my SMI program.

I strongly recommend that any professional interested in achieving tremendous business growth and financial opportunity make the small investment in a SUCCESS PLANNER, and realize their full potential.

SINCERELY YOURS,

Brian D. Burns

DR. BRIAN D. BURNS

**60%-70% OF BUSINESS
ACCOMPLISHMENTS
RESULT OF SUCCESS PLANNER**

BB/mkl